



## CONCRETE FORMING SALES PROFESSIONAL

Spec-West Concrete Systems is GROWING. We've been steadily building our team since 1991 and are looking for our next **Blackshirt**: A Concrete Forming Sales Professional.

- **YOU** have a logical, curious mind and are a problem-solver by nature.
- **YOU** are uniquely qualified with an understanding of the construction process and ability to interpret construction documents.
- **YOU** are a self-starter with a desire to make an impact and a willingness to relate to contractors.
- **YOU** are team-oriented, fun loving and professional.
- **YOU** want a career not just a job.
- **YOU** might also have concrete forming sales and/or field experience.
- **YOU** certainly have a strong desire to make good money!

Here are a few details about this opportunity and what you'd be tasked with:

- Contribute in the development of a strategic plan for promoting our company and products (with major emphasis on wall-forming) to construction professionals regionally.
- Establish and achieve sales/rental revenue targets for our new to the market forming system.
- Plan, schedule and perform demonstrations of our new forming systems for contractors regionally.
- Be the absolute best resource for our customers, whatever it takes.

A little info about us:

- WE have a HUGE opportunity and stellar reputation.
- WE have EXCLUSIVE distribution, nationwide of the most exciting and innovative European forming solution in decades.
- WE have a career to offer the right professional.
- WE are a fun, generous, life-balanced organization.

Get ready to buckle your chin-strap, become a **Blackshirt** and make a difference!

To apply, please send your resume to [swinfo@spec-west.com](mailto:swinfo@spec-west.com) and reference this post.